

# Capacity Building

DETROIT, MI

## Introduction

Since 2002, the DeVos Institute of Arts Management has provided free training and technical support for executive, artistic and board leadership of arts organizations worldwide.

Recognizing the challenges facing arts organizations in Detroit, The DeVos Institute, The Kresge Foundation, The John S. and James L. Knight Foundation, and The Cultural Alliance of Southeastern Michigan have partnered on a new initiative designed to serve the city's vital arts community—which, like many others, was seriously affected by the current recession. The program begins in late September 2010 and will facilitate the candid exchange of ideas and information between senior arts leaders and DeVos Institute faculty.

The program is free of charge to participants and consists of:

## Symposia

Six half-day symposia gather senior staff and board members from participating organizations for workshops led by Kennedy Center President Michael M. Kaiser and DeVos Institute faculty. The symposia cover:

- Artistic Planning
- Board Development
- Fundraising
- Institutional Marketing
- Programmatic Marketing
- Strategic Planning

## Web-chats

Periodic web-chats are led by DeVos Institute faculty and serve an intermediary role: to continue and deepen dialogue on specific subjects introduced at the quarterly symposia. The web-chat format was chosen in observance of the need for sustained, detailed dialogue on key areas of arts management concern.

## Consultative services

Consultative services are available on request to each participating organization by phone, email, or in-person.



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### Eligibility

The competitive application process will identify up to 50 arts organizations in the Detroit metropolitan area. The following guidelines will determine eligibility:

- Participants must be not-for-profit, 501(c)3 organizations.
- Organizations should have an annual operating budget of between \$100,000 and \$5 million. (Organizations outside this budget range may be considered at the discretion of the program's management).
- Organizations must have full time staff and a functional Board of Directors.
- The Chief Executive must attend all program activities. Participation by the Board Chair or other senior Board member will be expected throughout the program. Participation of the chief artistic administrator is expected at the first seminar, but is not required at subsequent sessions.

Applications will be reviewed by the DeVos Institute for thoughtfulness of response to key questions asking applicants to identify 3-5 organizational challenges, their goals and need for participation, and the impact on their organization of any prior capacity building or strategic planning processes.

### Tentative Seminar Schedule (subject to change)

September 29, 2010	Seminar #1: Introduction
January 2011	Seminar #2: Fundraising
April 2011	Seminar #3: Programmatic Marketing
October 2011	Seminar #4: Strategic Planning
January 2012	Seminar #5: Planning a Season
May 2012	Seminar #6: Board Development

**The Capacity Building: Detroit application will be open on July 14, 2010. To apply, please visit [artsmanager.org/Detroit](http://artsmanager.org/Detroit).**

**The application deadline is Friday, August 27, 2010.**

If you have questions or comments, please contact:  
[capacitybuildingdetroit@kennedy-center.org](mailto:capacitybuildingdetroit@kennedy-center.org) or (202) 416-8861.

DeVos Institute  
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